

Best Practices, written by members for members

- Counseling a Distressed Customer
- Developing an Internal Credit Score for Businesses
- Onboarding Credit Personnel
- The Dynamic Duo: Credit & Sales
- Components of a Sound Credit Policy
- Going International
- Implementing ERP Systems
- Commercial Collections: An Overview
- UCC Article 9 for Dummies
- The Basics of Financial Statement Analysis
- Beginner's Guide to Bankruptcy

Expert Credit Briefs/White Papers

- Survey response driven trends
- Thought Leadership developed topics

NACM'S KNOWLEDGE CENTER

What knowledge or information do you need today? Visit the NACM's Knowledge Center and leverage the benefits of your NACM membership.

Elevator Speech samples and annual contest

Useful forms from the Credit Manual

Free prerecorded webinars

Construction Job Information Sheet by NACM's Secured Transaction Services

Quick access to:

- News and updates from banks and credit insurers
- *Business Credit* magazine

Search by keyword through all NACM publications

- *Business Credit* magazine
- *The Art & Science of Financial Risk Analysis*
- *The Bankruptcy Abuse Prevention and Consumer Protection Act of 2005*
- *Construction Law Survival Manual*
- *Credit Beyond the Numbers*
- *Credit Management: Principles & Practices*
- *eNews*
- *From the Cutting Board to the Cutting Edge*
- *Manual of Credit and Commercial Laws*
- *Trade Finance Guide: A Quick Reference for U.S. Exporters*