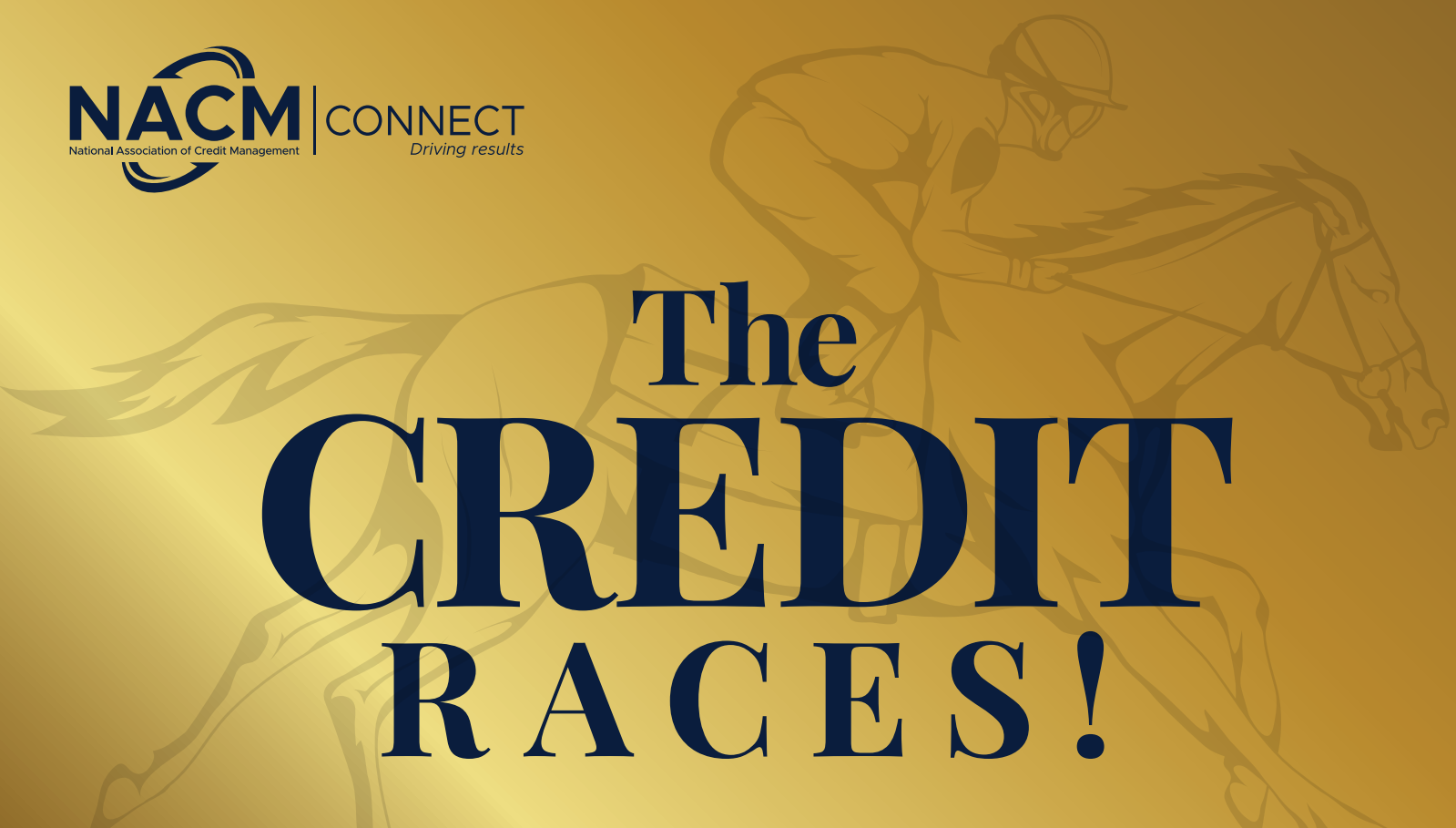




The CREDIT RACES!



2026 Fall
Credit Conference



CHICAGO

Post Time: October 21-22, 2026
at the Meridian Banquet and
Conference Center, Rolling Meadows, IL

REGISTER NOW | www.nacmconnect.org

ABOUT THE CONFERENCE
Get ready for an exciting experience at the NACM Connect Fall Credit Conference, where we're bringing the thrill of The Credit Races to life! Join fellow credit professionals as we gather at the starting gate for two days of enriching education, valuable networking, and fresh industry insights. Building on the success of the beginning of our Credit Races, our Spring Regional Meetings, the Chicago Credit Conference will feature expert-led sessions, meaningful connections, and a first look at innovative solutions from our partners. Whether you're looking to gain a competitive edge, discover winning strategies, or expand your professional network, you'll find plenty of opportunities to stay ahead of the field. Don't miss your chance to make a strong run toward success at this premier industry event!

WHY YOU SHOULD ATTEND
In a rapidly changing credit landscape, staying ahead of the competition is essential! The NACM Connect Fall Credit Conference gives you the insights and tools you need to keep pace with evolving laws, technologies, and industry trends while earning Continuing Education Units/Credits and certification points. Connect with industry leaders, discover creative solutions, and acquire competitive advantages to help accelerate your success. The gates are open—don't miss your opportunity to make a winning run at The Credit Races!

- YOUR REGISTRATION INCLUDES**
- General sessions
 - Breakfasts and buffet lunches
 - Networking receptions
 - Exhibit hall entry and contests
 - Morning and afternoon breaks and refreshments
 - Two full days of concurrent educational sessions

LOCATION
Meridian Banquet & Conference Center
1701 W. Algonquin Road
Rolling Meadows, IL 60008

HOTEL ACCOMMODATIONS
Hotel reservations can be made at the Aloft Chicago Schaumburg, 3407 Algonquin Rd., Rolling Meadows, IL 60008. **We have a hotel block of rooms for October 20 and October 21.** When calling 847.259.5000 reference NACM Connect Conference to receive the conference rate of \$145/night. **We highly recommend booking the hotel through the reservation link. Please do not call Marriott directly to book your hotel room because they are unable to honor our group rate. The cut-off date is September 20, 2026.**

Here is the link to make your hotel reservations:
Book your group rate for NACM Connect Fall Credit Conference

METHODS OF REGISTRATION
Please choose one of the following methods to register for this year's conference. Full payment must be received with your registration or we can invoice you, but payment must be received before the event. Be sure to take advantage of one of the team discounts or the early bird rates listed below. Only one option may be selected - early bird or team discount.

ONLINE
www.nacmconnect.org

EMAIL
Complete the enclosed registration form and email it to NACM Connect at **registration@nacmconnect.org**. Credit card payments can be made upon receipt of invoice.

MAIL
You may send your completed Registration Form with payment to:
NACM Connect
Attn: Credit Conference | Registration
2500 W. Higgins Rd. Suite 780
Hoffman Estates, IL 60169

TEAM DISCOUNTS

- 5 – 9 attendees receive a 10% registration discount. One coupon per person is valid.
- 10 or more attendees receive a 20% registration discount. Two coupons per person are valid.

MEMBER PRICING BY 9.15

\$399 (2 Day)
\$289 (1 Day)

AFTER 9.15

\$449 (2 Day)
\$339 (1 Day)

NON-MEMBER PRICING BY 9.15

\$798 (2 DAY)
\$578 (1 DAY)

AFTER 9.15

\$858 (2 DAY)
\$638 (1 DAY)

VIRTUAL MEMBER \$269

NON-MEMBER \$538

CANCELLATION DEADLINE FOR A FULL REFUND IS OCTOBER 7.

2026 Chicago Credit Conference
The Credit Races

THANK YOU CONFERENCE COMMITTEE

Brittany Acone, CBA, CICP, Seaboard International Forest Products, Chair
Staci Cima, CCE, Echo Electric, Vice Chair
Erica White, CCE, Ferguson Enterprises
John Jaeger, CCE, Retired
Logan Sloop, CBA, Charlotte Pipe & Foundry Co.
Angela Kinsel, Echo Electric
Matt Mezger, Uline, Inc.
Brittany Whitehead, Border States
Luz Moreno, CCE, CICP, Panasonic Corporation of America
Nicole Schade, Diamond Plastic Corp.

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8:30 - 9:30 a.m. | WEDNESDAY | Room A

GENEVIEVE PITURRO

Purpose, Passion, and Pajamas: The Power of Human Connection to Transform B2B Credit.

What if the key to lasting impact comes down to one timeless truth: *People Power Everything That Matters.*

In this interactive keynote, you'll discover how one single pajama sparked a discovery with the power to drive the results that matter most to your sales teams, credit managers, and clients. Genevieve will take you on a journey that is equal parts eye-opening and heart-opening, revealing that the strongest relationships - and the most rewarding success - are built when we choose connection over transaction. When we lead with purpose, we also help our clients find deeper meaning in their work. And as trust grows, something even more meaningful happens: lasting partnerships form, and we become invested in a shared vision, inspired to show up as our very best. More than a keynote, this is an experience that shifts how you see yourself and the impact you have on others every day.

Genevieve Piturro is a former television marketing executive and VP who left the corporate world in 2001 to found Pajama Program (now Beyond Bedtime) after a life-changing encounter with a child in an emergency shelter. Over the past 25 years, the organization has grown into a national movement with 40 chapters, providing more than nine million pajamas and books to children in need. After leading the nonprofit for two decades, she transitioned to leadership development, creating the Purpose ACER program, leadership masterclasses, and Purpose Summits. An award-winning author and sought-after speaker, she teaches leaders to "Stop Bossing. Start Loving." through purpose-driven, compassionate leadership. Featured by major media outlets including Oprah, TODAY, CNN, and Forbes, Genevieve continues to inspire audiences nationwide to lead with authenticity, human connection, and purpose.



2:15 - 3:30 p.m. | THURSDAY | Room A

CONRAD RAGAN

Risk Profile Deep Dive: Key Trends Shaping Future Outlook.

As economic volatility persists and pressure mounts across supply chains, credit, and consumer sentiment, understanding your risk exposure in real time is more critical than ever. In this session, Conrad from Alvarez & Marsal (A&M) will dissect the evolving 2026 risk landscape—highlighting the macroeconomic signals, sector-specific stress points, and behavioral shifts that should be on every finance leader's radar



Conrad Ragan is a Director with Alvarez & Marsal's North American Commercial Restructuring practice, where he specializes in representing official committees of unsecured creditors in bankruptcy proceedings with a focus on implementing strategies to maximize creditor recoveries, the development and evaluation of financial models, business reviews and stakeholder negotiations. Mr. Ragan is a frequent speaker at industry events and serves on the Independent Standards Board governing U.S. commercial collections agencies through the CCA of A. He brings 20 years of corporate credit and lending experience in both large corporate and large financial institutions.

Mr. Ragan graduated cum laude from North Carolina State University's College of Management with a bachelor's degree in Business Management and a minor in Economics. Additionally, Mr. Ragan has a Master of Business Administration from Wake Forest University where he was Dean's Scholar.

DAY 1

WEDNESDAY

OCTOBER 21

7:30 - 8:00 a.m.	REGISTRATION - FOYER		
8:00 - 8:30 a.m.	PLATED BREAKFAST - ROOM A		
8:15 - 8:30 a.m.	WELCOME REMARKS <i>NACM Connect President, Phil Lattanzio, CCE</i> - ROOM A		
8:30 - 9:30 a.m.	<i>Opening Keynote Speaker: GENEVIEVE PITURRO: Purpose, Passion, and Pajamas: The Power of Human Connection to Transform B2B Credit (in person only)</i> - ROOM A		
9:30 -10:00 a.m.	BREAK - Foyer		
	ROOM B	ROOM C	ROOM D
10:00 - 11:00 a.m.	AI IN CREDIT: WHAT WORKS IN PRACTICE <i>Melanie Albert, VP of Customer Success, Credit Pulse</i>	A DEEPER DIVE INTO THE POWER OF PASSION, PURPOSE, AND HUMAN CONNECTION <i>Genevieve Piturro, Keynote, Founder & Author</i>	FINANCIAL STATEMENT ANALYSIS - PART 1 <i>Amy Cook, CCE (in person only)</i>
11:00 - 11:30 a.m.	BREAK - Foyer		
11:30 - 12:30 p.m.	BEST PRACTICES IN SETTING CREDIT LIMITS: A PANEL DISCUSSION <i>Deb Rollman, CICP, Corporate Credit Manager, Burnham Holdings; Caroline Perkins, CCE, Manager, Credit, Mickey Thompson Tires; Brittany Acone, CBA, CICP, Credit Manager, Seaboard International Forest Product</i>	USING ARTIFICIAL INTELLIGENCE TO NAVIGATE A BANKRUPTCY CASE <i>Wanda Borges, Esq., Borges & Associates, LLC</i>	FINANCIAL STATEMENT ANALYSIS - PART 2 <i>Amy Cook, CCE (in person only)</i>
12:30 - 1:30 p.m.	LUNCH		
1:30 - 2:45 p.m.	NATIONAL TRADE CREDIT REPORT & TOOLS FOR A MORE EFFICIENT CREDIT DEPARTMENT <i>Gina Calabrese Sylvester, CMP, CGA, Executive Vice President, NACM Tampa</i>	PRIVATE EQUITY OVERVIEW: LEGAL CHALLENGES AND CREDIT RISK <i>Ryan Steiner, Corporate Credit Manager, Olympic Steel; Michael Papandrea, Partner, Lowenstein Sandler LLP</i>	CASH FLOW ANALYSIS <i>John Jaeger, CCE (in person only)</i>
2:45 - 3:15 p.m.	BREAK - Foyer		
3:15 - 4:30 p.m.	 ROOM A Crafted Connections Roundtable Discussions on the most innovative topics in credit.		CASE STUDY <i>John Jaeger, CCE (in person only)</i>
4:30 - 5:30 p.m.	NETWORKING HOUR IN THE EXHIBIT HALL – OPEN BAR <i>Hosted by the Exhibitors</i>		
4:30 - 5:00 p.m.	FIRST TIME ATTENDEE RECEPTION - ROOM B		
5:00 - 5:30 p.m.	FIRST TIME ATTENDEES JOIN NETWORKING HOUR IN EXHIBIT HALL		

DAY 2

THURSDAY

OCTOBER 22

8:30 - 9:00 a.m.	BREAKFAST AND REGISTRATION - FOYER	
	ROOM B	ROOM C
9:00 - 10:00 a.m.	FROM STARTING GATE TO STATE: THE UNCLAIMED PROPERTY RACE <i>Taylor Barnett, Senior Manager, Baker Tilly Advisor Group, LP; Olha Bosnova, Senior Associate, Baker Tilly Group, LP</i>	CREDIT DECISIONS IN ACTION: A WORKSHOP FOR ASSESSING RISK <i>Matt Mezger, CBA, Credit Assistant Manager, Uline</i>
10:00 - 10:30 a.m.	BREAK - Foyer	
10:30 - 11:45 a.m.	IDENTITY CRISIS: RISKS AND BEST PRACTICES WHEN DOING BUSINESS WITH NEWLY ACQUIRED ENTITIES AND CONGLOMERATES <i>Bruce S. Nathan, Andrew Behlman & Michael Papandrea, Partners, Lowenstein Sandler LLP</i>	A PANEL ON HOW TO MANAGE THE TENSION BETWEEN CREDIT AND SALES <i>Nicole Schade, Senior Credit Analyst, Diamond Plastics Corporation; Heather Lockwood, Sales Representative, Specified Utility Associates, Inc.; Robyn Gisick, Customer Accounts Manager, SumnerOne</i>
11:45 - 12:45 p.m.	LUNCH	
12:45 - 1:45 p.m.	THE ART OF NEGOTIATION: VOLUME 2 <i>Marc Davenport, AVP of Customer Experience, Caine & Weiner</i>	NOTICES, LIEN WAIVERS, AND MECHANICS LIENS: IS YOUR PROCESS (AND YOUR MAIL) KEEPING UP? <i>Alec Papesch, Director of Strategic Partnerships, NCS Credit</i>
1:45 - 2:15 p.m.	BREAK	
2:15 - 3:30 p.m.	<i>Closing Keynote Speaker: CONRAD RAGAN - Risk Profiles Deep Dive: Key Trends Shaping Future Outlook (in person only)</i>	
3:30 - 4:30 p.m.	NETWORKING HOUR	

WHAT'S NEW THIS YEAR

NACM

CONNECT

National Association of Credit Management

Driving results



Crafted Connections

Roundtable Discussions on the most innovative topics in credit.

Wednesday Oct 21, 3:15-4:30 p.m.

ROOM A

First Time
Attendee Program

Virtual Orientation,
Onsite Mentor Host,

Ticket to the First-Time Attendee Reception
Wednesday Oct 21, 4:30-5:00 p.m.

ROOM B

**MERIDIAN BANQUET &
CONFERENCE CENTER**
1701 W. ALGONQUIN ROAD
ROLLING MEADOWS, IL 60008

From East
Kennedy (I-94) to Northwest Tollway (I-90). Exit Arlington Heights Road North. Turn left (travel west) at Algonquin Road. Travel 1.4 miles on Algonquin Road. The Meridian is on the left.

From Northeast
Take Lake Cook Road, Dundee Road or Willow/Palatine Road to Route 53 South. Exit Algonquin Road East and travel for about 1 mile. The Meridian is east of the intersection of Algonquin Road and New Wilke Road on the right.

From West
Take Northwest Tollway (I-90) East. Exit Route 53 North to Algonquin Road east. Travel about 1 mile on Algonquin Road. The Meridian is east of the intersection of Algonquin Road and New Wilke Road on the right.

From Southwest
Take I-355 north to Route 53 North to Algonquin Road and travel east on Algonquin Road for about 1 mile. The Meridian is east of the intersection of Algonquin Road and New Wilke Road. The Meridian is on the right.

From Southeast
Take Tristate (I-294) North to Northwest Tollway (I-90) to Rockford. Exit Arlington Heights Road and go north. Turn left (travel west) at Algonquin Road. Travel 1.4 miles on Algonquin Road. The Meridian is on the left.

Parking
On-site parking is complimentary.

ALOFT SCHAUMBURG
3407 ALGONQUIN ROAD
ROLLING MEADOWS, IL 60008

From O'Hare

Take I-90 West for 6 miles. Exit 70 toward Arlington Heights Road for .5 miles. Turn Left onto W. Algonquin Rd. for 1.5 miles; Hotel is on the on left.

From Milwaukee

Take I-94 East to I-294 toward Indiana-O'Hare. Exit onto I-90 West . Exit 70 toward Arlington Heights Road for .5 miles. Turn Left onto W. Algonquin Rd. for 1.5 miles; Hotel is on the on left.

From I-90 west

Take I-90 East to 53 North. Take next exit onto Algonquin Rd. Turn left and hotel is on the right.

We recommend you use your directions app for the best possible directions.



2026 Chicago Credit Conference

The Credit Races

PRODUCTS AND SERVICES

COMMERCIAL COLLECTION SERVICES

Electronic Claims Placement
Maximum Dollar Recovery
Personal Service

EDUCATION

Workshops and Seminars
Webinars
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INSTITUTE OF CREDIT

Annual Credit Conferences
Credit 101, Credit 102 and Credit 103
Professional Designation Programs
Self-Study and Exam Review Courses

CREDIT GROUP SERVICES

Industry Credit Groups
Online Credit References
SAP Users Group
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PUBLICATIONS, ETC.

Business Credit Magazine
CreditConnections Newsletter
Bimonthly e-Newsletter
NACM Online Community

CREDIT REPORTING SERVICES

Commercial Credit Reports
Consumer Credit Reports
International Credit Reports
Portfolio Risk Analysis

OTHER SERVICES

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Credit Risk Management
Critical Document Management
Electronic Funds Transfer
Online Bill Pay
Online Credit Applications
Retail Account Monitoring
UCC and Mechanics Liens Filings
Sales Tax Management Software

2500 W. Higgins Rd.
Suite 780
Hoffman Estates, IL 60169

P 847.483.6400
info@nacmconnect.org | www.nacmconnect.org

Need Assistance Paying for Education, including Conferences?



Year-Round Scholarships
The policy for awarding scholarships from the Robert L. Vodraska Scholarship Foundation has changed. Applications are now being accepted year-round.

For more information...

 **Bob Rabe, Education Manager**
bob.rabe@nacmconnect.org

 nacmconnect.org/scholarships



THE CREDIT RACES!
2026 Fall
Credit Conferences

Chicago
October 21-22

WEDNESDAY, OCTOBER 21

8:30 – 9:30 a.m.	Keynote Session - Genevieve Piturro
10:00 – 11:00 a.m.	- AI in Credit: What Works in Practice - A Deeper Dive into the Power of Passion, Purpose, and Human Connection - Financial Statement Analysis - Part 1
11:30 a.m. – 12:30 p.m.	- Best Practices in Setting Credit Limits: A Panel Discussion - Using Artificial Intelligence to Navigate a Bankruptcy Case - Financial Statement Analysis - Part 2
1:30 – 2:45 p.m.	- National Trade Credit Report & Tools for a More Efficient Credit Department - Private Equity Overview: Legal Challenges and Credit Risk - Cash Flow Analysis
3:15 – 4:30 p.m.	- Crafted Connections - Case Study

THURSDAY, OCTOBER 22

9:00 – 10:00 a.m.	- From Starting Gate to State: The Unclaimed Property Race - Credit Decisions in Action: A Workshop for Assessing Risk
10:30 – 11:45 a.m.	- IDENTITY CRISIS: Risks and Best Practices When Doing Business with Newly Acquired Entities and Conglomerates - A Panel on How to Manage the Tension between Credit and Sales
12:45 p.m. – 1:45 p.m.	- The Art of Negotiation: Volume 2 - Notices, Lien Waivers, and Mechanics Liens: Is Your Process (and Your Mail) Keeping up?
2:15 – 3:30 p.m.	Keynote Session - Conrad Ragan

REGISTRATION INFORMATION

Name (Print your name as you would like it to appear on your name badge. Include Designations.)
Company Name
Address
City State Zip
Phone Fax
Email (An email confirmation will be sent to attendees.)
Mobile Number
Do you accept text messages? ☐ Yes ☐ No

PAYMENT INFORMATION

Payment must be received prior to October 7.
Cancellation deadline for a full refund is October 7.
Cancellations received after October 7, will NOT be refunded.

You may choose a team discount or an early bird registration rate, only one payment option may be selected.

REGISTRATION FEE

	BY 9.15	AFTER 9.15
☐ Two-Day Registration		
Member	\$399	\$449 \$_____
Non-Member	\$798	\$858 \$_____
☐ One-Day Registration		
Member	\$289	\$339 \$_____
Non-Member	\$578	\$638 \$_____
☐ Virtual		
Member	\$269	\$269 \$_____
Non-Member	\$538	\$538 \$_____
		Coupons \$_____
		Total \$_____

Team Discount
► 5 – 9 attendees from the same company receive a 10% registration discount. *One coupon per person is valid.*
► 10 or more attendees from the same company receive a 20% registration discount. *Two coupons per person are valid.*
Please Note: Single attendees may use two coupons for two-day registrations and only one coupon for one-day registrations.

PAYMENT METHOD

- ☐ Please invoice me. Check to be mailed upon receipt of invoice.
☐ Please invoice me, I will call with a credit card number (1-800-935-6226)
or Register and pay online at www.nacmconnect.org

REGISTRATION FORM SUBMISSION

Email to: registration@nacmconnect.org
Mail to: NACM Connect Headquarters
2500 W Higgins RD, Suite 780
Hoffman Estates, IL 60169

REGISTER ONLINE AT WWW.NACMCONNECT.ORG

ATTENDEE REGISTRATION