

WE'RE OFF TO THE CREDIT RACES!



2026 REGIONAL MEETINGS ST. LOUIS: *BIOGRAPHIES*



1:15PM – 2:15PM
SESSION 1: IN THE GATE

AI IN CREDIT: WHAT WORKS IN PRACTICE

JOHN GALANTE, ACCOUNT EXECUTIVE, CREDIT PULSE

John helps finance and credit teams onboard customers faster, reduce risk, and make smarter decisions that improve cash flow. Drawing on experience across credit, accounts receivable, and financial operations, he brings a practical perspective on the opportunities, risks, and real-world applications of AI throughout the order-to-cash lifecycle.



2:30PM – 3:45PM
SESSION 2: DOWN THE STRETCH

ECONOMIC UPDATE

CHRIS KUEHL, PHD, ECONOMIST, ARMADA CORPORATE INTELLIGENCE

Chris Kuehl is the co-founder (with Keith Prather) and Managing Director of Armada Corporate Intelligence, a company created in 1999 to provide strategy foundation, competitive intelligence, business analysis and economic forecasting for corporate clients. Armada's clients include YRC Worldwide, TranSystems, Spencer Fane Britt and Browne, KPMG, Hallmark International, Weitz Industrial among others. Chris is the editor and primary writer for several publications: Business Intelligence Briefs, Strategic Intelligence Briefs and Fabrinomics. Chris is the Chief Economist for the Fabricators and Manufacturers Association. This includes writing Fabrinomics and serving as a keynote speaker for their conferences and meetings.

He is a renowned speaker who has spoken for 25 years to over 300 organizations domestically and internationally. Chris is a frequent commentator for the media – locally and nationally. He is a regular economic/business analyst for KMBZ radio, KSHBTB (local NBC affiliate), and has been extensively quoted in national newspapers, magazines and trade publications.

He holds a Master's Degree in Soviet and East European Studies, a Masters in East Asian Studies, and a Ph.D. in Political Economics from the University of Kansas. He has been on the faculty of universities in the US, Hungary, Estonia, Russia, Singapore and Taiwan.

**WEDNESDAY,
AUGUST 26,
2026**





4:00PM – 5:00PM
SESSION 3: CROSS THE FINISH LINE

THE ART OF NEGOTIATION VOLUME 2

MARC DAVENPORT, AVP OF CUSTOMER EXPERIENCE, CAINE & WEINER

Marc E. Davenport is a serial entrepreneur, executive coach, and author with over five decades of experience in finance, capital markets, and technology innovation.

Most senior credit and finance leaders face cash flow issues, but the real problems usually run deeper. That's where Marc comes in.

As AVP of Customer Experience at Caine & Weiner, Marc partners with senior finance leaders to identify the root causes of cash flow disruption, post-acquisition misalignment, revenue leaks, bandwidth gaps, or process bottlenecks. Symptoms may be familiar but causes often aren't.

**WEDNESDAY,
AUGUST 26th, 2026**



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