

WE'RE OFF TO THE CREDIT RACES!



2026 REGIONAL MEETINGS OMAHA: THE TRIPLE CROWN CONTENDER

TUESDAY, MAY 19th, 2026



Meeting Agenda

Courtyard Omaha Downtown/Old Market Area
1315 S 9th Street
Omaha, NE 68108

REGISTRATION DEADLINE:
TUESDAY, MAY 12TH, 2026

PRICING:
\$199 members
(Two coupons per company are valid)
\$398 nonmembers

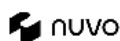
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OMAHA: THE TRIPLE CROWN CONTENDER

POST TIME: Tuesday, May 19th, 9:00 a.m. - 3:30 p.m. CT

9:00 a.m. – 9:30 a.m. Registration

9:30 a.m. – 9:45 a.m. Opening Remarks – Frank Schetski

9:45 a.m. – 10:45 a.m.
Change Management with a Technology Twist
Staci Cima, CCE, Director of Credit, Echo Electric

Change is inevitable—but success is not. In today's fast moving business environment, organizations are under constant pressure to transform while keeping operations running, cash flowing, and people engaged. This session explores what change management really looks like when technology and automation are introduced into mission critical functions like credit, order to cash, and finance.

Drawing on real world experiences, this session goes beyond theory to address the human, operational, and technological realities of transformation. Attendees will hear practical “war stories” that highlight why even well planned initiatives can struggle—and what separates successful change from stalled adoption. The discussion will cover common barriers such as fear, resistance, communication overload, and competing priorities, as well as proven strategies to overcome them.

10:45 a.m. – 11:00 a.m. – Break

11:00 a.m. – 12:00 p.m.
The Role of a Creditors' Committee as a Counterweight to the Debtor and Secured Lender: What You Need To Know
Erica Mannix, Counsel, Lowenstein Sandler; Daniel B. Besikof, Partner, Lowenstein Sandler

This program will delve into the essential role that a creditors' committee plays in Chapter 11 cases to safeguard the interests of unsecured creditors. The session will start by exploring the formation of a creditors' committee, highlighting the diverse types of creditors appointed to the committee and their varying interests. The speaker will also discuss the advantages and disadvantages of committee membership, the goals of its members, and the role of committee professionals in their interactions with

committee members. The speaker will then delve into the committee's power to advocate for its unsecured creditor constituency. This includes negotiating and litigating Chapter 11 financing issues, actively participating in and litigating bankruptcy sales and Chapter 11 plans, and investigating and pursuing causes of action and lien challenges against the debtor's secured lender and claims against the debtor's insiders. The speaker will also present case studies from our prior committee representations to provide real-world insights and examples.

12:00 p.m. – 1:00 p.m. Lunch

1:00 p.m. – 1:15 p.m. NACM Connect Update – Phil Lattanzio

1:15 p.m. – 2:15 p.m.
Economic Update
Chris Kuehl, Economist Armada Corporate Intelligence

With the current administration things are changing fast, and many of the changes have a direct impact on the economy. Join us for an insightful and engaging session as we delve into the current state of the economy and its implications for the commercial credit landscape.

2:15 p.m. – 2:30 p.m. – Break

2:30 p.m. – 3:30 p.m.
Strategic Risk Retention/Transfer Discussion: How Credit Leaders Add Enterprise Value
John Cornell, Founder, Crescendo Trade Risk

Most Companies BELIEVE they have a credit strategy. The Reality. They have a collection of policies and procedures and the credit decisions they've made thus far. They've not CHOSEN to retain risk. They've defaulted to it. We'll discuss how an Intentional Risk Retention Mix can drive enterprise value and provide Credit Leaders with the seat at the leadership table they deserve.