

IN PERSON

MEETING TOPIC: UNIVERSAL COMMERCIAL CODE (UCC FILINGS)

The UCC is a set of laws concerning commercial transactions, such as the sale of goods. It also covers secured transactions, where a lender gains the right to foreclose on a borrower's collateral should the borrower default on the loan. In this session, you will learn how UCC filings help you reduce DSO, improve cash flow, and protect your right to repossess equipment or inventory. With security in place, you can confidently extend credit, even to marginal accounts, and unlock new sales opportunities.

GUEST PRESENTER: Alec Papesch, Director of Strategic Partnerships at NCS Credit
He consults with Credit Associations and Industry Trade Groups nationwide, providing expertise in the Uniform Commercial Code (UCC) through the lens of technology-driven solutions.



MASSACHUSETTS

WEDNESDAY, June 17, 2026
11:30 a.m. - 1:30 p.m. ET

LOCATION:
Nova Biomedical
200 Prospect Street,
Waltham, MA 02454

Lunch will be served.



BEST PRACTICES DISCUSSION GROUP

We understand that information in today's credit world is vital. Participating in a Best Practices Discussion Group will provide you with credit-specific education, contacts in the local credit community and the opportunity to share ideas with fellow colleagues.

QUESTIONS?

Please contact Dorann Guenard at dorann.guenard@nacmconnect.org

ABOUT THE BEST PRACTICES DISCUSSION GROUP

Unlike traditional credit groups, the NACM Connect East Coast Best Practices Discussion Group is not industry specific. Your entire company may attend each meeting including your associates, members of the credit department and even the CEO of your organization. Any NACM Connect member company is welcome to join the group. Each meeting will discuss best practices and no specific customers will be mentioned.

ABOUT THE GROUP MEETINGS

Four times each year, the Best Practices Discussion Group will hold a roundtable discussion. Local meetings will be held in various locations throughout the area. We will focus on various credit-related topics relevant to today's business professional. NACM personnel, a member company or guest speaker will facilitate a lunch meeting.

OBJECTIVES OF THE BEST PRACTICES DISCUSSION GROUP

- Determine necessary improvements for your credit and/or accounting departments and organization.
- Analyze how other organizations achieve high performance levels.
- Use gathered information to enhance your company's performance.