

WE'RE OFF TO THE CREDIT RACES!



2026 REGIONAL MEETINGS KANSAS: *BIOGRAPHIES*



ECONOMIC UPDATE
CHRIS KUEHL, PHD,
Partner, Armada Corporate Intelligence

Chris Kuehl is the co-founder (with Keith Prather) and Managing Director of Armada Corporate Intelligence, a company created

in 1999 to provide strategy foundation, competitive intelligence, business analysis and economic forecasting for corporate clients. Armada's clients include YRC Worldwide, TranSystems, Spencer Fane Britt and Browne, KPMG, Hallmark International, Weitz Industrial among others. Chris is the editor and primary writer for several publications: Business Intelligence Briefs, Strategic Intelligence Briefs and Fabrinomics. Chris is the Chief Economist for the Fabricators and Manufacturers Association. This includes writing Fabrinomics and serving as a keynote speaker for their conferences and meetings. He is a renowned speaker who has spoken for 25 years to over 300 organizations domestically and internationally. Chris is a frequent commentator for the media - locally and nationally. He is a regular economic/business analyst for KMBZ radio, KSHBTV (local NBC affiliate), and has been extensively quoted in national newspapers, magazines and trade publications.

He holds a Master's Degree in Soviet and East European Studies, a Masters in East Asian Studies, and a Ph.D. in Political Economics from the University of Kansas. He has been on the faculty of universities in the US, Hungary, Estonia, Russia, Singapore and Taiwan.



AI FOR CREDIT MANAGERS
BOB O'BRIEN, Global Alliances & Partnership Solutions Manager, Dun & Bradstreet

Bob O'Brien has spent 27 years working alongside credit professionals, ranging from those at Fortune 100 companies to leaders within small businesses. His career is primarily focused on helping finance departments improve their overall efficiency and mitigate risk, all while providing the necessary support to help sales departments grow. Throughout his experience, Bob has helped credit managers automate their processes and utilize data and predictive scoring to ensure orders are processed more quickly and revenue is collected faster. Currently, he manages the NACM partnership with DNB, where he works to provide members with solutions tailored to their specific needs and a high level of dedicated service.



TUESDAY, APRIL 7th, 2026



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KANSAS: *BIOGRAPHIES*



**HEROES AND HORRORS:
TRIUMPHS AND TRAGEDIES
UNVEILED (NAVIGATING
CREDIT THROUGH THE EYES
OF THE COURT),
WANDA BORGES, ESQ.,
*Borges & Associates LLC***

Wanda Borges, Esq. is the principal member of Borges & Associates, LLC, a law firm based in Syosset, New York. For more than forty-five years, she has concentrated her practice on commercial litigation and creditors' rights in bankruptcy matters, representing corporate clients and creditors' committees throughout the United States in Chapter 11 proceedings, out-of-court settlements, commercial transactions, and preference litigation; and serves as compliance counsel to corporations and associations. She is a member and Past President of the CLLA and Past Chair of its Bankruptcy and Creditors' Rights Sections. Wanda is a member of several bar associations, including the ABA, the ABI, and the NYS Academy of Trial Lawyers. She serves on the Board of Directors of the IACC. Wanda is an internationally recognized lecturer and author for attorneys and trade credit grantors on various legal topics, including bankruptcy issues, the UCC, ECOA, FCRA, antitrust law, and current legal issues such as credit card surcharge issues, social media, cybersecurity and ethics, and artificial intelligence. Wanda is a published author and has received awards for excellence, dedication to her profession, and leadership from several organizations.



**SETTING A TIMELINE FOR
EFFECTIVE COLLECTIONS,
MARC DAVENPORT,
AVP of Customer Experience,
*Caine and Weiner***

Marc Davenport is a serial entrepreneur, wealth strategist, and business leader with over five decades of experience helping organizations improve sales, performance, and profitability. He has successfully raised capital for entrepreneurs, bringing innovative products, services, and production methods to market, driving growth through strategic commercialization. As AVP of Customer Experience at Caine & Weiner, Marc partners with finance, credit, and collections leaders to uncover the root causes of receivables challenges—whether it's aging a/r, post-acquisition disruption, or limited internal resources. His approach goes beyond traditional vendor relationships, delivering strategic solutions that protect cash flow while preserving valuable customer relationships.



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