



INDIANA



BEST PRACTICES DISCUSSION GROUP

We understand that information in today's credit world is vital. Participating in a Best Practices Discussion Group will provide you with credit-specific education, contacts in the local credit community and the opportunity to share ideas with fellow colleagues.

QUESTIONS?

Please contact Kelly Hall at
kelly.hall@nacmconnect.org
317.225.4281

MEETING TOPIC: FRAUD

A key role of the credit department is to mitigate and prevent losses. That job becomes increasingly difficult when bad actors engage in unscrupulous conduct, such as by submitting fraudulent credit applications or other misleading information to induce your company to ship goods with no intention to pay for them. In this session, you will learn to identify some of the telltale signs of potential fraud and how to engage in extra diligence to save your company from losses. You will also hear about available remedies in the event that you are defrauded.

GUEST PRESENTERS: Thomas Fawkes, Partner & Brian Jackiw, Partner/ Tucker Ellis LLP

THURSDAY, February 19, 2026 11:30 a.m. - 1:30 p.m. ET

ABOUT THE BEST PRACTICES DISCUSSION GROUP

Unlike traditional credit groups, the NACM Connect Indiana Best Practices Discussion Group is not industry specific. Your entire company may attend each meeting including your associates, members of the credit department and even the CEO of your organization. Any NACM Connect member company is welcome to join the group. Each meeting will discuss best practices and no specific customers will be mentioned.

ABOUT THE GROUP MEETINGS

Four times each year, the Best Practices Discussion Group will hold a roundtable discussion. Local meetings will be held in the Indianapolis, Indiana area. We will focus on various credit-related topics relevant to today's business professional. NACM personnel, a member company or guest speaker will facilitate a lunch meeting.

OBJECTIVES OF THE BEST PRACTICES DISCUSSION GROUP

- Determine necessary improvements for your credit and/or accounting departments and organization.
- Analyze how other organizations achieve high performance levels.
- Use gathered information to enhance your company's performance.