



Chicago

FALL
CREDIT
CONFERENCE

October 15 & 16, 2025

Register at www.nacmconnect.org



ABOUT THE CONFERENCE

Get ready for an exciting experience at the NACM Connect Fall Credit Conference, where we're diving into the engaging theme of "Undercover Credit!" Step out of the shadows and reconnect with fellow credit professionals in a lively atmosphere. Building upon the success of The Credit Tour 2025, our Spring regional meetings, we're bringing the energy to life with two informative days filled with enriching education, dynamic networking, and a sneak peek at the latest innovations from our partners. Discover new insights and strategies that will elevate your career—don't miss this opportunity!

WHY YOU SHOULD ATTEND

In a rapidly changing credit landscape, staying ahead is essential! The NACM Connect Fall Credit Conference is your secret weapon to navigate the latest developments in laws and technologies reshaping our industry. Join us for an insightful experience where you'll earn Continuing Education Units/Credits and certification points while gaining essential knowledge. This is your opportunity to unlock new clues, connect with industry leaders, and uncover the tools that will propel your career forward. Embrace the excitement—your undercover mission awaits!

YOUR REGISTRATION INCLUDES

- General sessions
- Continental breakfasts and buffet lunches
- Networking receptions
- Exhibit hall entry and contests
- Morning and afternoon breaks and refreshments
- Two full days of concurrent educational sessions

LOCATION

Meridian Banquet & Conference Center
1701 W. Algonquin Road
Rolling Meadows, IL 60008

HOTEL ACCOMMODATIONS

Hotel reservations can be made at the Aloft Chicago Schaumburg, 3407 Algonquin Rd., Rolling Meadows, IL 60008. **We have a hotel block of rooms for October 14 and October 15.** When calling 847.259.5000 reference NACM Connect Conference to receive the conference rate of \$139/night.

The cut-off date is September 14, 2025.

Here is the link to make your hotel reservations:

[Book your group rate for NACM Connect Fall Credit Conference](#)

METHODS OF REGISTRATION

Please choose one of the following methods to register for this year's conference. Full payment must be received with your registration, or we can invoice you; but, payment must be received before the event. Be sure to take advantage of one of the team discounts or the early bird rates listed below. Only one option may be selected - early bird or team discount.

ONLINE

www.nacmconnect.org

EMAIL

Complete the enclosed registration form and email it to NACM Connect at registration@nacmconnect.org. Credit card payments can be made upon receipt of invoice.

MAIL

You may send your completed Registration Form with payment to:
NACM Connect
Attn: Credit Conference | Registration
3005 Tollview Drive
Rolling Meadows, IL 60008-3708

TEAM DISCOUNTS

- 5 – 9 attendees
receive a 10% registration discount.
One coupon per person is valid.
- 10 or more attendees
receive a 20% registration discount.
Two coupons per person are valid.

Chicago

FALL CREDIT CONFERENCE

MEMBER PRICING BY 9.8

\$399 (2 Day)

\$289 (1 Day)

AFTER 9.8

\$449 (2 Day)

\$339 (1 Day)

NON-MEMBER PRICING BY 9.8

\$798 (2 DAY)

\$578 (1 DAY)

AFTER 9.8

\$858 (2 DAY)

\$638 (1 DAY)

VIRTUAL

MEMBER

\$269

NON-MEMBER

\$538

CANCELLATION DEADLINE FOR
A FULL REFUND IS OCTOBER 1.

THANK YOU CONFERENCE COMMITTEE

Amy Cook, CCE, McNaughton McKay Electric Co., Chair
Brittany Yvon, CBA, CICP, Seaboard International Forest
Products, Vice Chair
Erica White, CCE, Ferguson Enterprises
John Jaeger, CCE, Retired
Logan Sloop, Charlotte Pipe & Foundry Co.
Staci Cima, CCE, Echo Electric
Emily Wright, Ferguson Enterprises
Angela Kinsel, Echo Electric
Matt Mezger, CBA, Uline Inc.

CONFERENCE SPONSORS AND EXHIBITORS

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ESKER
EMAGIA
EXPERIAN
GAVITI
HANDLE
MOODY'S ANALYTICS
MONTA
NACM SECURED TRANSACTION SERVICES
NATIONAL TRADE CREDIT REPORT
NCS
NETNOW
NUVO
SIDETRADE
TRUVERTO
UNITED TRANZATIONS

8:30 - 9:45 a.m. | WEDNESDAY

FRANK ABAGNALE: BEHIND THE STORY OF *CATCH ME IF YOU CAN*

BROUGHT TO YOU BY



Frank Abagnale is one of the world's most respected authorities on forgery, embezzlement, secure documents, cybercrime, and scams. For over 49 years, he has worked with, advised, and consulted hundreds of financial institutions, corporations, and government agencies worldwide.

Mr. Abagnale has been associated with the Federal Bureau of Investigation for over four decades. He lectures at the FBI Academy and for the FBI field offices. On January 18, 2023, Mr. Abagnale was the recipient of the first-ever Lifetime Achievement Award given by InfraGard, which, along with the FBI, honored Mr. Abagnale for his longtime work with InfraGard, the FBI, and the FBI CyberCamp. On June 12, 2023, he was made an honorary member of the Society of Former Special Agents of the Federal Bureau of Investigation. He is a former faculty member at the National Advocacy Center (NAC), which is operated by the Department of Justice, Executive Office for the United States Attorneys. In 1998, he was selected as a distinguished member of "Pinnacle 400" by CNN Financial News - a select group of 400 people chosen on the basis of great accomplishment and success in their fields. He has also written numerous articles and books, including *The Art of the Steal*, *The Real U Guide to Identity Theft*, *Stealing Your Life*, and his most recent book, *Scam Me If You Can - Simple Strategies to Outsmart Today's Rip-off Artists*.



**"Abagnale's lecture may be the best one-man show you will ever see."
Tom Hanks**



Chicago

FALL CREDIT CONFERENCE

CLOSING KEYNOTE SPEAKER

2:15 - 3:30 p.m. | THURSDAY

CREDIT IN THE CROSSHAIRS: POLICY, RATES, AND RISK



As Vice President of U.S. Commercial Data Science, Brodie Oldham leads a multidisciplinary team of statistical consultants, scientists, modelers, and engineers who deliver cutting-edge, analytics-driven solutions. His team specializes in decisioning, AI-powered insights, and consumer and small business analytics and delivery to help clients make smarter, faster decisions. Brodie writes and speaks on behalf of Experian, frequently presenting credit markets insights, the evolving role of artificial intelligence in financial services, and how small businesses can leverage strong credit fundamentals to access funding and grow successful ventures.

Global shifts and U.S. policy changes are reshaping credit in 2026. Using Experian's macroeconomic insights, this session explores emerging risks and opportunities for lenders amid evolving regulations, geopolitical volatility, and growth sectors, offering a strategic lens on consumer and small business credit trends in a rapidly changing economic landscape.



DAY 1

WEDNESDAY OCTOBER 15

7:30 – 8 a.m.

REGISTRATION INCLUDES A PLATED BREAKFAST
SPONSORED BY UTA AT 8 AM

8:15– 8:30 a.m.

ROOM A | WELCOME REMARKS *NACM Connect President, Phil Lattanzio, CCE*

8:30– 9:45 a.m.

FRANK ABAGNALE: BEHIND THE STORY OF *CATCH ME IF YOU CAN* | *Opening Keynote*
Speaker: Frank Abagnale

9:45 – 10:15 a.m.

BREAK

ROOM B

ROOM C

ROOM D

10:15 – 11:15 a.m.

WHERE IS CHAPTER 11
HEADED IN 2026 AND
BEYOND?
*Bruce Nathan, Lowenstein
Sandler LLP; Michael
Papandrea, Lowenstein
Sandler LLP*

PIONEERING THE
FUTURE: HOW EMERGING
TECHNOLOGY WILL
TRANSFORM CREDIT TEAMS
Shane Norman, Handle

FINANCIAL STATEMENT
ANALYSIS - PART 1
*Curtis Litchfield, CCE, Land O'
Lakes/Purina*

11:15 – 11:45 a.m.

BREAK

11:45 a.m. – 12:45 p.m.

EMERGING TRENDS IN THE
CREDIT DEPARTMENT - TOP
AR DEPARTMENT TRENDS IN
2025 & BEYOND
*Nauman Hafeez, NetNow; Eli
Costea, NetNow*

SCENARIO ANALYSIS AS
AN ESSENTIAL TOOL FOR
CREDIT RISK MANAGEMENT
*Sohini Chowdhury, PhD, FRM,
Moody's Analytics*

FINANCIAL STATEMENT
ANALYSIS - PART 2
*Curtis Litchfield, CCE, Land O'
Lakes/Purina*

12:45 – 1:45 p.m.

ROOM A | ALL CONFERENCE LUNCHEON SPONSORED BY
DUN & BRADSTREET

1:45 – 3:00 p.m.

A PANEL DISCUSSION ON
PAYMENT PROCESSING
CHALLENGES AND
REMEDIES
*Matt Fluegge, United
Tranzactions; Wanda Borges,
Esq., Borges & Associates
LLC; Rich Weiss, CBA, Jaeckle
Distributors; Terri Eggebeen,
Fechheimer Brothers Co*

BUILDING A CHAMPIONSHIP
CREDIT TEAM AND STAYING
AT THE TOP OF YOUR GAME
*DeLinda Goodman, CCE,
Rotex Global, LLC*

CASH FLOW ANALYSIS
John Jaeger, CCE

3:00 – 3:30 p.m.

BREAK

3:30 – 4:30 p.m.

PRIVATE EQUITY RISK AND
REWARD
*Ryan Steiner, Olympic Steel,
Inc.*

THE ART OF NEGOTIATION
*Marc Davenport, Caine &
Weiner*

CASE STUDY
John Jaeger, CCE

4:30 – 5:30 p.m.

NETWORKING HOUR IN THE EXHIBIT HALL – OPEN BAR
Hosted by the Exhibitors

DAY 2

THURSDAY OCTOBER 16

8:00 – 8:30 a.m.

REGISTRATION AND BREAKFAST

ROOM B

ROOM C

8:30 – 9:45 a.m.

STANDBY LETTERS OF CREDIT BOOTCAMP
Thomas Fawkes, Partner, *Tucker Ellis LLP*;
Brian Jackiw, Partner, *Tucker Ellis LLP*

**THE FUTURE OF GETTING PAID: AI AGENTS
FOR SUPPLIER PORTALS**
Nitsan Yerushalmi, *Monto*

9:45 – 10:15 a.m.

BREAK

10:15 – 11:30 a.m.

**CHALLENGES AND SUCCESSES FOR
EMERGING LEADERS**
Brittany Yvon, CBA, CICP, *Seaboard
International Forest Products*; Angela Kinsel,
Echo Electric; Matt Mezger, CBA, *Uline*

**CREDIT RISK MITIGATION AND FRAUD
PREVENTION: BEST PRACTICES STARTING
WITH THE CREDIT APP**
Sean McCaffrey, *Bectran*; Sarah Long,
Bectran

11:30 a.m. – 12:45 p.m.

ROOM A | ALL CONFERENCE LUNCHEON SPONSORED BY HANDLE

12:45 – 2 p.m.

**UNDERSTANDING BANKRUPTCY TRENDS:
HOW UNSECURED CREDITOR DATA SHAPES
EFFECTIVE CREDIT SOLUTIONS**
James Brown, *BK Wire*

**BUILDING DASHBOARDS: WHAT'S OUT
THERE OFF-THE-SHELF AND HOW DO YOU
BUILD YOUR OWN?**
Amy Cook, CCE, *McNaughton-McKay Electric
Co.*; Erica White, CCE, *Ferguson*; Caroline
Perkins, CCE, *Mickey Thompson Tires*

2 – 2:15 p.m.

BREAK

2:15 – 3:30 p.m.

Closing Keynote Speaker: **BRODIE OLDHAM - CREDIT IN THE CROSSHAIRS: POLICY,
RATES, AND RISK**

3:30 – 4:30 p.m.

NETWORKING HOUR





**MERIDIAN BANQUET &
CONFERENCE CENTER**
1701 W. ALGONQUIN ROAD
ROLLING MEADOWS, IL 60008

From East

Kennedy (I-94) to Northwest Tollway (I-90). Exit Arlington Heights Road North. Turn left (travel west) at Algonquin Road. Travel 1.4 miles on Algonquin Road. The Meridian is on the left.

From Northeast

Take Lake Cook Road, Dundee Road or Willow/Palatine Road to Route 53 South. Exit Algonquin Road East and travel for about 1 mile. The Meridian is east of the intersection of Algonquin Road and New Wilke Road on the right.

From West

Take Northwest Tollway (I-90) East. Exit Route 53 North to Algonquin Road east. Travel about 1 mile on Algonquin Road. The Meridian is east of the intersection of Algonquin Road and New Wilke Road on the right.

From Southwest

Take I-355 north to Route 53 North to Algonquin Road and travel east on Algonquin Road for about 1 mile. The Meridian is east of the intersection of Algonquin Road and New Wilke Road. The Meridian is on the right.

From Southeast

Take Tristate (I-294) North to Northwest Tollway (I-90) to Rockford. Exit Arlington Heights Road and go north. Turn left (travel west) at Algonquin Road. Travel 1.4 miles on Algonquin Road. The Meridian is on the left.

Parking

On-site parking is complimentary.

ALOFT SCHAUMBURG

3407 ALGONQUIN ROAD
ROLLING MEADOWS, IL 60008

From O'Hare

Take I-90 West for 6 miles. Exit 70 toward Arlington Heights Road for .5 miles. Turn Left onto W. Algonquin Rd. for 1.5 miles; Hotel is on the on left.

From Milwaukee

Take I-94 East to I-294 toward Indiana-O'Hare. Exit onto I-90 West . Exit 70 toward Arlington Heights Road for .5 miles. Turn Left onto W. Algonquin Rd. for 1.5 miles; Hotel is on the on left.

From I-90 west

Take I-90 East to 53 North. Take next exit onto Algonquin Rd. Turn left and hotel is on the right.

We recommend you use your directions app for the best possible directions.



Chicago

FALL CREDIT CONFERENCE

PRODUCTS AND SERVICES

COMMERCIAL COLLECTION SERVICES

Electronic Claims Placement
Maximum Dollar Recovery
Personal Service

EDUCATION

Workshops and Seminars
Webinars
On-Site Training

INSTITUTE OF CREDIT

Annual Credit Conferences
Credit 101, Credit 102 and Credit 103
Professional Designation Programs
Self-Study and Exam Review Courses

CREDIT GROUP SERVICES

Industry Credit Groups
Online Credit References
SAP Users Group
International Credit Professionals Group

PUBLICATIONS, ETC.

Business Credit Magazine
CreditConnections Newsletter
Bimonthly e-Newsletter
Online Member Community - InterConnections

CREDIT REPORTING SERVICES

Commercial Credit Reports
Consumer Credit Reports
International Credit Reports
Portfolio Risk Analysis

OTHER SERVICES

Billing Solutions Services
Cash Flow Solutions
Check Guarantee Services
Credit and Deductions
Management Software
Credit Application Processing
Credit Card Processing
Credit Insurance
Credit Risk Management
Critical Document Management
Electronic Funds Transfer
Online Bill Pay
Online Credit Applications
Retail Account Monitoring
UCC and Mechanics Liens Filings
Sales Tax Management Software



3005 Tollview Drive | Rolling Meadows, IL 60008
P 847.483.6400
info@nacmconnect.org | www.nacmconnect.org



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Education, including Conferences?**

The Robert L. Vodraska
Scholarship Foundation



Year-Round Scholarships

The policy for awarding scholarships from the Robert L. Vodraska Scholarship Foundation has changed. Applications are now being accepted year-round.

For more information...



Bob Rabe, Education Manager
bob.rabe@nacmconnect.org



nacmconnect.org/scholarships



ATTENDEE REGISTRATION



Chicago
FALL CREDIT CONFERENCE
OCTOBER 15 & 16 2025
EARLY BIRD REGISTRATION DEADLINE | OCTOBER 1

WEDNESDAY, OCTOBER 15

8:30 – 9:45 a.m.	<i>Keynote Session – Frank Abagnale Brought to you by UTA</i>
10:15 – 11:15 a.m.	<ul style="list-style-type: none">Where is Chapter 11 Headed in 2026 and Beyond?Pioneering the Future: How Emerging Technology will Transform Credit TeamsFinancial Statement Analysis Part 1
11:45 a.m. – 12:45 p.m.	<ul style="list-style-type: none">Emerging Trends in the Credit Department – Top AR Department Trends in 2025 & BeyondScenario Analysis as an Essential Tool for Credit Risk ManagementFinancial Statement Analysis Part 2
1:45 – 2:45 p.m.	<ul style="list-style-type: none">A Panel Discussion on Payment Processing Challenges and RemediesBuilding a Championship Credit Team and Staying at the Top of Your GameCash Flow Analysis
3:30 – 4:30 p.m.	<ul style="list-style-type: none">The Art of NegotiationPrivate Equity Risk and RewardCase Study

THURSDAY, OCTOBER 16

8:30 – 9:45 a.m.	<ul style="list-style-type: none">Standby Letters of Credit BootcampThe Future of Getting Paid: AI Agents for Supplier Portals
10:15 – 11:30 a.m.	<ul style="list-style-type: none">Challenges and Successes for Emerging LeadersCredit Risk Mitigation and Fraud Prevention: Best Practices Starting with the Credit App
12:45 p.m. – 2:00 p.m.	<ul style="list-style-type: none">Understanding Bankruptcy Trends: How Unsecured Creditor Data Shapes Effective Credit SolutionsBuilding Dashboards: What's Out There Off-The-Shelf and How do You Build Your Own.
2:15 – 3:30 p.m.	<i>Keynote Session – Brodie Oldham</i>

REGISTRATION INFORMATION

Name _____
(Print your name as you would like it to appear on your name badge. Include Designations.)

Company Name _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

Email _____
(An email confirmation will be sent to attendees.)

Mobile Number _____

Do you accept text messages? ☐ Yes ☐ No

PAYMENT INFORMATION

Payment must be received prior to October 1.
Cancellation deadline for a full refund is October 1.
Cancellations received after October 1, will NOT be refunded.

You may choose a team discount or an early bird registration rate, only one payment option may be selected.

REGISTRATION FEE

	BY 9.8	AFTER 9.8
<input type="checkbox"/> Two-Day Registration		
Member	\$399	\$449 \$ _____
Non-Member	\$798	\$858 \$ _____
<input type="checkbox"/> One-Day Registration		
Member	\$289	\$339 \$ _____
Non-Member	\$578	\$638 \$ _____
<input type="checkbox"/> Virtual		
Member	\$269	\$269 \$ _____
Non-Member	\$538	\$538 \$ _____
		Coupons \$ _____
		Total \$ _____

Team Discount

- 5 – 9 attendees from the same company receive a 10% registration discount. **One coupon per person is valid.**
- 10 or more attendees from the same company receive a 20% registration discount. **Two coupons per person are valid.**

PAYMENT METHOD

- ☐ Please invoice me. Check to be mailed upon receipt of invoice.
- ☐ Please invoice me, I will call with a credit card number (1-800-935-6226)
- or** Register and pay online at www.nacmconnect.org

REGISTRATION FORM SUBMISSION

Email to:
registration@nacmconnect.org

Mail to:
NACM Connect Headquarters
3005 Tollview Drive
Rolling Meadows, IL 60008

REGISTER ONLINE AT WWW.NACMCONNECT.ORG

