



**CINCINNATI, OH**

**Discussion Topic**

# **BEST PRACTICES IN DEDUCTION MANAGEMENT**



Obtaining Back-Up  
and Approvals



Types of  
Deductions/Chargebacks



Collections of Deductions



Tracking Results

**Moderator  
John Hoffert,  
NACM Connect**

Roundtable discussions are a great opportunity to review, discuss, question, and learn best practices with credit professionals of countless experience and backgrounds, across various industries and company sizes.

**Tuesday, March 17, 2026  
11:30-1:30 p.m. EDT**

\$30 members, \$60 non-members. One coupon per person is valid.  
Lunch included. Attendance at this roundtable discussion is worth  
.2 Continuing Education Units/CCE Recertification points

**LOCATION:  
JOHNSON ELECTRIC  
1841 Riverside Drive  
Cincinnati, OH 45202**

All payments must be received one week prior to meeting date. Cancellation Policy: Cancellations must be received in writing via fax, email or mail no later than one week prior to the meeting date to qualify for a full refund. Cancellations received later than one week prior to the meeting date DO NOT qualify for a refund of registration fees. Sorry, phone cancellations cannot be honored. If you have any questions, please email [kelly.hall@nacmconnect.org](mailto:kelly.hall@nacmconnect.org)

**Register online at [www.nacmconnect.org](http://www.nacmconnect.org)**