

2023

MISSOURI

ANNUAL MEETING

ATTENDEE GUIDE

- **TUESDAY**

- **MAY 9**

Registration Deadline | May 2

- **IN-PERSON**

Orlando's Event Center
2050 Dorsett Village Plaza
Maryland Heights, MO 63043

PRICING

\$189 members
(Two coupons per company are valid)

\$378 nonmembers

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 **NACM** | **CONNECT**
National Association of Credit Management Driving results

3005 Tollview Drive
Rolling Meadows, IL 60008

2023

ST. LOUIS MO

TUESDAY MAY 9

9 AM – 5 PM CST

Registration Deadline | May 2

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ALL REGISTRATIONS ARE TAKEN ONLINE AT

nacmconnect.org/annual-meetings

While registering online, you will have the opportunity to choose your payment method. We are happy to take a credit card online or invoice you. You will also have the opportunity to apply coupons as allowed.

Cancellation Policy: Cancellations must be received in writing, via email or mail no later than two weeks prior to the meeting date to qualify for a full refund. Cancellations received later than two weeks prior to the meeting date DO NOT qualify for a refund of registration fees. Substitutions are allowed. Sorry, phone cancellations cannot be honored.

QUESTIONS? Please contact Lillian Novak at lillian.novak@nacmconnect.org

CEU points and CCE recertification points are available for all educational sessions.

9:15 – 9:30 A.M.

OPENING REMARKS

Phil Lattanzio, CCE, President & COO, NACM Connect

9:30 – 10:30 A.M.

CASES UNDER SUBCHAPTER V OF THE BANKRUPTCY CODE: BENEFITS AND PITFALLS FOR TRADE CREDITORS

Brian Jackiw and Jason Torf, Partners, Tucker Ellis LLP

New Subchapter V was added to the Bankruptcy Code in 2020 to create a more efficient and economical process for small business debtors to reorganize. But the benefits to a subchapter V debtor come at a cost to trade creditors. While subchapter V makes it easier for small business debtors, it also impacts the rights that creditors have versus a traditional chapter 11. In this session, our presenter will explain and analyze various aspects of the new subchapter V, including eligibility requirements, differences from a traditional chapter 11 case, the impact of Subchapter V on trade creditors, and how Subchapter V has worked out thus far.

10:45 A.M. – 12:00 P.M.

ROUNDTABLE: THE ART AND SCIENCE OF STAFFING YOUR CREDIT TEAM

Chris Vollenweider, VP Accounting & Human Resources, National Sales Co.

Finding and retaining talent for your credit department is becoming more and more of a challenge for many companies. Is telecommuting becoming a help or a hindrance? What about other post-pandemic employee demands? In this roundtable we will share your frustrations and successes and learn some tricks of the trade from our expert.

1:00 – 2:00 P.M.

COLLECTION TIPS & TRICKS ROUNDTABLE

Joe Batie, Chief Commercial Officer, Caine & Weiner

How you go about your collection activities could have a profound effect on your results. In this session we'll hear from a seasoned practitioner as well as share among the attendees strategies for creating win-win outcomes by using the right approach to your collection practices.

2:15 – 3:15 P.M.

ECONOMIC UPDATE

Chris Kuehl, Aramada Corporate Intelligence

NACM Connect's members' favorite economist will be sharing his insights into the current state of the economy. Where are we on inflation? Employment? Interest rates? Bank failures? As always, Chris will be adding his twist of humor to this all important subject.