

In re: Classic Refrigeration SoCal, Inc.
Summary of Plan Projections for Post-Confirmation Period

Post-Confirmation Month #:	1	2	3	4	5	6	7	8	9	10	11
Month Ended:	02/28/23	03/31/23	04/30/23	05/31/23	06/30/23	07/31/23	08/31/23	09/30/23	10/31/23	11/30/23	12/31/23
Beginning cash balance	\$ 300,000	\$ 220,360	\$ 84,120	\$ 51,585	\$ 291,565	\$ 449,825	\$ 892,475	\$ 1,173,775	\$ 1,347,795	\$ 1,197,260	\$ 1,088,280
Income Projections:											
Projected revenues	\$ 2,100,000	\$ 2,100,000	\$ 2,800,000	\$ 2,800,000	\$ 2,800,000	\$ 2,800,000	\$ 2,800,000	\$ 2,800,000	\$ 2,100,000	\$ 2,100,000	\$ 2,100,000
Projected cost of goods sold											
Labor	(600,000)	(600,000)	(650,000)	(650,000)	(650,000)	(600,000)	(650,000)	(650,000)	(600,000)	(600,000)	(600,000)
Labor - union dues and benefits (employer portion)	(225,000)	(225,000)	(250,000)	(250,000)	(250,000)	(200,000)	(250,000)	(250,000)	(225,000)	(225,000)	(225,000)
Sub-contractors	(225,000)	(225,000)	(300,000)	(300,000)	(300,000)	(250,000)	(300,000)	(300,000)	(225,000)	(225,000)	(225,000)
Supplies & materials	(335,000)	(335,000)	(400,000)	(400,000)	(400,000)	(350,000)	(400,000)	(400,000)	(335,000)	(335,000)	(335,000)
Worker's compensation insurance	(18,000)	(18,000)	(18,000)	(18,000)	(18,000)	(18,000)	(18,000)	(18,000)	(18,000)	(18,000)	(18,000)
Other costs of good sold costs	(250,000)	(250,000)	(350,000)	(350,000)	(350,000)	(275,000)	(350,000)	(350,000)	(250,000)	(250,000)	(250,000)
Total projected cost of goods sold	<u>(1,653,000)</u>	<u>(1,653,000)</u>	<u>(1,968,000)</u>	<u>(1,968,000)</u>	<u>(1,968,000)</u>	<u>(1,968,000)</u>	<u>(1,968,000)</u>	<u>(1,968,000)</u>	<u>(1,653,000)</u>	<u>(1,653,000)</u>	<u>(1,653,000)</u>
Gross profit	447,000	447,000	832,000	832,000	832,000	1,107,000	832,000	832,000	447,000	447,000	447,000
Projected operating expenses:											
Advertising	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Auto - repairs and maintenance	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000
Bank charges & fees	300	300	300	300	300	300	300	300	300	300	300
Dues & subscriptions	150	150	150	150	150	150	150	150	150	150	150
Employee benefits	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
ERP subscription costs	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000
Insurance	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000
Interest - vehicles	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000
Meals & entertainment	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
Meeting costs & meals	400	400	400	400	400	400	400	400	400	400	400
Office supplies & software	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
Other expenses	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
Payroll ⁽¹⁾	205,500	305,500	205,500	205,500	305,500	205,500	205,500	305,500	205,500	205,500	305,500
Payroll - officers ⁽²⁾	54,500	54,500	79,075	54,500	54,500	158,150	54,500	54,500	79,075	54,500	54,500
Payroll - union dues and benefits (employer portion)	400	400	400	400	400	400	400	400	400	400	400
Reimbursements	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Rent & lease ⁽³⁾	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000
Rental equipment - office	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000
Shipping, freight & delivery	150	150	150	150	150	150	150	150	150	150	150
Taxes & licenses	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000
Utilities	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000
	<u>401,400</u>	<u>501,400</u>	<u>425,975</u>	<u>401,400</u>	<u>501,400</u>	<u>505,050</u>	<u>401,400</u>	<u>501,400</u>	<u>425,975</u>	<u>401,400</u>	<u>501,400</u>
Net income (loss) before capital and Plan expenditures	45,600	(54,400)	406,025	430,600	330,600	601,950	430,600	330,600	21,025	45,600	(54,400)
Replacement of vehicles and machinery ⁽⁴⁾	1,140	22,740	14,460	26,520	18,240	8,700	8,700	25,980	40,960	23,980	28,360
Administrative expenses											
Buchalter, APC (net of retainer)	-	-	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000	50,000
Baker Tilly	-	-	-	20,000	20,000	20,000	10,000	-	-	-	-
Frisbey, Carter & Associates	-	-	15,000	15,000	5,000	6,500	6,500	6,500	6,500	6,500	6,500
Robert P. Goe, Subchapter V Trustee	75,000	10,000	10,000	10,000	10,000	5,000	5,000	5,000	5,000	5,000	5,000
Income and other tax liability (federal and state) ⁽⁵⁾	-	-	300,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000	20,000
	<u>75,000</u>	<u>10,000</u>	<u>375,000</u>	<u>115,000</u>	<u>105,000</u>	<u>101,500</u>	<u>91,500</u>	<u>81,500</u>	<u>81,500</u>	<u>81,500</u>	<u>81,500</u>
Secured claims											
US Small Business Administration	700	700	700	700	700	700	700	700	700	700	700
Toyota Motor Credit lease (Forklift)	400	400	400	400	400	400	400	400	400	400	400
Vehicle loans and leases	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000	40,000
	<u>41,100</u>	<u>41,100</u>	<u>41,100</u>	<u>41,100</u>	<u>41,100</u>	<u>41,100</u>	<u>41,100</u>	<u>41,100</u>	<u>41,100</u>	<u>41,100</u>	<u>41,100</u>
Priority claims											
Taxing agencies ⁽⁶⁾	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000
Unsecured claims - convenience class ⁽⁷⁾	-	-	-	-	-	-	-	-	-	-	-
Projected disposable income (loss)	<u>\$ (79,640)</u>	<u>\$ (136,240)</u>	<u>\$ (32,535)</u>	<u>\$ 239,980</u>	<u>\$ 158,260</u>	<u>\$ 442,650</u>	<u>\$ 281,300</u>	<u>\$ 174,020</u>	<u>\$ (150,535)</u>	<u>\$ (108,980)</u>	<u>\$ (213,360)</u>
Projected quarterly disposable income (loss)		<u>\$ (215,880)</u>			<u>\$ 365,705</u>			<u>\$ 897,970</u>			<u>\$ (472,875)</u>
Unsecured claims ⁽⁸⁾	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Insider claims											
Dave Rogers and affiliates	-	-	-	-	-	-	-	-	-	-	-
Ending cash after payment of operational expenses and claims	<u>\$ 220,360</u>	<u>\$ 84,120</u>	<u>\$ 51,585</u>	<u>\$ 291,565</u>	<u>\$ 449,825</u>	<u>\$ 892,475</u>	<u>\$ 1,173,775</u>	<u>\$ 1,347,795</u>	<u>\$ 1,197,260</u>	<u>\$ 1,088,280</u>	<u>\$ 874,920</u>

Notes:

Sources: Debtor's internal financial statements and other financial data.

⁽¹⁾ Includes quarterly bonuses of \$100,000.

⁽²⁾ Includes annual bonus of \$261,800.

⁽³⁾ Renewal of rent has been increased to \$40,000 in 2024.

⁽⁴⁾ Replacement of vehicles assumes 20% down and 5% straight line for remaining of vehicle cost.

⁽⁵⁾ Federal and state tax due are estimated at \$900,000.

⁽⁶⁾ Priority tax claims are estimated at \$300,000.

⁽⁷⁾ Convenience class will be capped at \$5,000 with a 90% recovery and are estimated at \$70,000.

⁽⁸⁾ Amount paid for unsecured creditors is total disposable income after operations, administrative costs, secured claims and any priority claims.

All underlying information was provided to Baker Tilly by the Debtor. Baker Tilly has not performed an audit of the information and, therefore, cannot verify its accuracy. Third parties should rely only on the advice of their own advisors. Any disputes regarding the use of this information must be heard in the Debtor's bankruptcy case in the United States Bankruptcy Court for the Central District of California.

