



# IN-PERSON MEETING

## INDIANA BEST PRACTICES DISCUSSION GROUP

We understand that information in today's credit world is vital. Participating in a Best Practices Discussion Group will provide you with credit-specific education, contacts in the local credit community and the opportunity to share ideas with fellow colleagues.

### About the Best Practices Discussion Group

Unlike traditional credit groups, the NACM Connect Indiana Best Practices Discussion Group is not industry specific. Your entire company may attend each meeting including your associates, members of the credit department and even the CEO of your organization. Any NACM Connect member company is welcome to join the group. Each meeting will discuss best practices and no specific customers will be mentioned.

### About the Group Meetings

Four times each year, the Best Practices Discussion Group will hold a roundtable discussion. Local meetings will be held in the Indianapolis, Indiana area. We will focus on various credit-related topics relevant to today's business professional. NACM personnel, a member company or guest speaker will facilitate a lunch meeting.

### Objectives of the Best Practices Discussion Group

- Determine necessary improvements for your credit and/or accounting departments and organization.
- Analyze how other organizations achieve high performance levels.
- Use gathered information to enhance your company's performance.

**Next Meeting Topic:**  
**Legal Options for Dealing with  
Delinquent Customers**

**Guest Presenters:**  
**Tom Fawkes & Brian Jackiw  
Tucker Ellis LLP**

**Date:**  
**Thursday, August 18  
11:30 a.m. - 1:00 p.m. EST**

**Location:**  
**Ferguson Enterprises LLC  
(Conference Room)  
4110 N. Franklin Road  
Indianapolis, IN 46226**

**For More Information or  
to Register:**  
**Please contact Kelly Hall at  
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