

OMAHA 2022 ANNUAL MEETING

Marriott Courtyard Omaha
Downtown Old Market Area
(Free parking in the South Parking Lot)
101 South Tenth Street
Omaha, NE 68102

TUESDAY
MAY 24

Registration Deadline | May 14



3005 Tollview Drive
Rolling Meadows, IL 60008

9:15 – 9:30 A.M.

OPENING REMARKS

Phil Lattanzio, CCE, President & COO, NACM Connect

9:30 – 10:30 A.M.

THE CARE AND FEEDING OF DELINQUENT ACCOUNTS

Roundtable led by Jim Hushka, CCE, CICP, Nebraska Beef; Diane Langton, Timpte; Mary Moore, CBA, Southern Carlson; Kevin Stinner, CCE, C CRA, Simplot AB

Does your company have a structured collection policy? Do you engage Sales for assistance? How do you use credit holds and credit limits? What other tactics do you employ to collect delinquent accounts, particularly when your customer has cut off communication. Share your thoughts and practices in this open roundtable discussion.

10:45 A.M. – 12:00 P.M.

LEGAL HOT TOPICS IN THE POST(?) COVID ERA

Thomas Fawkes and Brian Jackiw, Tucker Ellis LLC

While – hopefully – the COVID-19 pandemic is transitioning to a less disruptive endemic phase, the impacts of the pandemic on the global economy have been profound, and will continue to affect businesses for the foreseeable future. Economic impacts of the pandemic have had a similar impact on the legal landscape. During this presentation, Thomas Fawkes and Brian Jackiw will discuss some of the hot topics in law that have emerged over the past two years, including: (i) the utilization of force majeure clauses in contracts; (ii) the Paycheck Protection Program and current issues concerning PPP loan forgiveness; (iii) changes to the Bankruptcy Code, as well as the anticipated wave of bankruptcies in the post-pandemic era; and (iv) the “new normal” in the adjudication of litigation cases.

1:00 – 2:00 P.M.

NAVIGATING INTERNATIONAL TRADE AND CREDIT

Greg McBride, Regional Vice President, Midwest and Ryan Taitt, Agent/Risk Consultant, Allianz Trade

As the world seems to be continuously changing, is it still safe to do business internationally? Yes – using the right tools. Join our experts as they review export credit tools including trade credit insurance, letters of credit and more. The session will also include brief commentary from Dan North, Chief Economist at Allianz Trade.

2:15 – 3:30 P.M.

ECONOMIC UPDATE

Chris Kuehl, Armada Intelligence

NACM Connect favorite Chris Kuehl will bring his unique style of delivering the latest forecasts for this ever-changing economy.

3:30 – 5:00 P.M.

BUSINESS MEETING AND NETWORKING EVENT

If you want to register for the Business Meeting **only** please contact Janet Rapp at janet.raap@nacmconnect.org.



REGISTRATION INFORMATION

Registration Deadline | May 14

DATE/TIME

May 24 | 9 AM – 5 PM CST

PRICING

\$179 members

(Two coupons per company are valid)

\$358 nonmembers

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**ALL REGISTRATIONS ARE TAKEN ONLINE AT
WWW.NACMCONNECT.ORG**

While registering online, you will have the opportunity to choose your payment method. We are happy to take a credit card online or invoice you. You will also have the opportunity to apply coupons as allowed.

Cancellation Policy: Cancellations must be received in writing, via email or mail no later than two weeks prior to the meeting date to qualify for a full refund. Cancellations received later than two weeks prior to the meeting date DO NOT qualify for a refund of registration fees. Substitutions are allowed. Sorry, phone cancellations cannot be honored. If you have any questions, please email info@nacmconnect.org.

QUESTIONS? Please contact Lillian Novak at lillian.novak@nacmconnect.org

CEU points and CCE recertification points are available for all educational sessions.

