

# UCC / LIENS



Attendance at this seminar is worth .4 Continuing Education Units/CCE Recertification points.



Presented By:  
Jerry Bailey, NCS



Monday, September 26  
9:00 a.m. - 1:30 p.m.

Lunch included 11:00-11:30 a.m.

**Registration Deadline: September 19**



## LOCATION

Valley Asphalt Corporation  
11641 Mosteller Road  
Cincinnati, OH 45241



\$139 – Members (One coupon accepted)  
\$278 – Nonmembers

## UCC Filing Session: 9:00 - 11:00 a.m.

- Impact to DSO, Cash Flow, Working Capital
- Overview and Benefits of Secured Transactions
- Basic UCC Filings
- Purchase Money Security Interest Filings
- Chapter 7 and Chapter 11 Bankruptcies
- Types of Filing: Which is Right for Your Situation?
- Leveraging Default
- Who Might Use these Tools?
- Security Agreements and Financing Statements
- Forms and Filing Rules
- Recognizing opportunities to take security
- Questions and Answers

## Lien and Bond Claim Session: 11:30 a.m. - 1:30 p.m.

- What are Credit Managers Saying?
- Impact to DSO, Cash Flow, Working Capital
- Justifying the Credit
- A Brief History
- Types of Liens
- Terms, Legal Procedures and Ladder of Supply
- State Laws: Similarities and Differences
- Foreclosure Considerations
- Bonds: Definitions and Types
- Miller Act
- Public Improvement Liens
- Questions and Answers

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**All payments must be received one week prior to seminar date.**

Cancellation Policy: Cancellations must be received in writing via fax, email or mail no later than one week prior to the meeting date to qualify for a full refund. Cancellations received later than one week prior to the meeting date DO NOT qualify for a refund of registration fees. Sorry, phone cancellations cannot be honored. If you have any questions, please email [info@nacmconnect.org](mailto:info@nacmconnect.org).

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