

**TIME CRITICAL TIPS THAT YOU WON'T WANT TO MISS!**

# The Credit Professional's Guide to Navigating COVID-19

Join us on:  
**Tuesday, April 7, 2020**  
10 - 11 a.m. CST

## ABOUT THE WEBINAR

The coronavirus (COVID-19) pandemic has thrown both the U.S. and global economy into a state of chaos that is unprecedented in recent history. Companies have been forced to drastically modify their operations seemingly overnight, and are justifiably concerned about performance risk from their counterparties, as well as their own ability to satisfy their obligations to vendors, customers, landlords, and others.

During this webinar, Thomas Fawkes and Brian Jackiw of Tucker Ellis, LLP will discuss several of the key business and legal issues affecting credit professionals as a result of COVID-19, including:

- Negotiating protections with customers that have become unable to timely or fully satisfy their payment obligations.
- Addressing the applicability and enforceability of force majeure clauses in leases and supply contracts.
- Whether anticipatory breach of contract claims can help address current or prospective customer breaches and ensuring that legal rights are protected in the event of a material customer or vendor breach.
- The expected spike in bankruptcy filings and liquidations from COVID-19, and what credit professionals can be doing now to protect themselves from those events.

Participation points are available for this webinar

**Topic:**  
Cybersecurity Awareness & Other Important Issues During COVID-19

**Presenter:**  
Wanda Borges, Esq.

**Date:**  
April 10, 2020

**Time:**  
10 - 11 a.m. CST

**Topic:**  
Digital Order-to-Cash:  
A Roadmap to Collections Automation Part Two: Keeping the Customer and Maximizing Cash Flow

**Presenters:**  
Veena Gundavelli Murray Kain

**Date:**  
April 14, 2020

**Time:**  
10 - 11 a.m. CST

### Upcoming Webinars

**Topic:**  
Surviving the Pandemic Through Secured Transactions

**Presenter:**  
Jerry Bailey

**Date:**  
April 16, 2020

**Time:**  
10 - 11 a.m. CST

**Topic:**  
Digital Order-to-Cash:  
A Roadmap to Cash Application Automation Part Three: Happy Customers, Happy Share Holders

**Presenters:**  
Veena Gundavelli and Murray Kain

**Date:**  
May 19, 2020

**Time:**  
10 - 11 a.m. CST

**Cost (per Webinar)**  
**\$99 - Member, \$198 - Nonmember**  
*(One coupon will be accepted)*



## ABOUT THE PRESENTERS



Brian J. Jackiw, Esq.



Tom Fawkes, Esq.

Tom and Brian are accomplished bankruptcy, insolvency and creditor's rights attorneys, with a national practice based out of Chicago.

## WEBINAR REGISTRATION

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## Questions?

Contact Lillian Novak at [lillian.novak@nacmconnect.org](mailto:lillian.novak@nacmconnect.org) or call 847.483.6478