

 Identification & Summary

D & B SAMPLE CO LTD

Risk Evaluation

D&B Rating		3A 1
D&B Risk Indicator		
D&B Failure Score		97
D&B Delinquency Score		98
Days Beyond Terms		0
D&B Maximum Credit		£3,600,000

Legal Events

Number of Court Judgments		0
Value of all Court Judgments		0
Number of Mortgages and Charges		2

Associations

Parent Company		Yes
Number of Principals		2

Financial Summary

Latest Accounts Date		31 Dec 2015
Tangible Net Worth		£14,128,000
Turnover		£200,253,000

Identification

Main Trading Address	MARLOW INTERNATIONAL PARKWAY MARLOW BUCKINGHAMSHIRE SL7 1AJ UNITED KINGDOM
Telephone Number	01628492000
Fax Number	01628492260
D-U-N-S® Number	21-456-7885
Registered Number	434567
Registered Address	MARLOW INTERNATIONAL PARKWAY, MARLOW BUCKINGHAMSHIRE SL7 1AJ UNITED KINGDOM
Line of Business (UK SIC 2007)	Other information technology service activities (62090) Other business support service activities n.e.c. (82990)

D&B Risk Assessment

D&B Rating	3A 1	
Financial Strength	3A	(based on tangible net worth) £14,128,000
Risk Indicator	1	Represents a minimum risk of business failure.

D&B Maximum Credit	£3,600,000
Recommended credit exposure at any given time.	
The D&B Maximum Credit is calculated using the D&B Failure Score, business size and primary industry sector.	

D&B Failure Score 97 out of 100

D&B analytics have shown that businesses with this score have a very low probability of failure. 93% of UK businesses are classified in a higher risk category.

Incidence of failure 0.13% (13 per 10,000)

D&B Delinquency Score 98 out of 100

D&B analytics have shown that 2% of UK businesses have a lower risk of paying significantly late.

Incidence of delinquency 1.41% (141 per 10,000)

- The Failure and Delinquency Scores are both relative measures of risk allowing the ranking of all businesses in the UK database. This means that the scores show where a business ranks compared to all other businesses in the D&B UK database.
- The D&B Delinquency Score predicts the likelihood that a business will pay its obligations late within the next 12 months

Payment Information

D&B collects in excess of 100 million payment experiences on European businesses each year. The information shown below indicates how **D & B SAMPLE CO LTD** has been paying its bills.

Average days within terms	0
Paydex	80

Number of payment experiences (last 12 months)	8
Total Value of Experiences	£212,300
Average Value of Experiences	£26,538

Payment Experiences Summary

Value Bands GBP	Number of Experiences	Total Value GBP	% paid within terms	1-30 days	31-60 days	61-90 days	91+ days
> 100,000	-	-	-	-	-	-	-
50,000 - 99,999	-	-	-	-	-	-	-
15,000 - 49,999	6	210,000	100	-	-	-	-
5,000 - 14,999	-	-	-	-	-	-	-
1,000 - 4,999	1	1,500	100	-	-	-	-
< 1,000	1	800	50	50	-	-	-
Total	8	212,300					

In some instances, payment beyond terms can be the result of overlooked or disputed invoices

Public Notice Information

Public Notice information is added to the D&B Database and, if present, will appear in this section. This section was last updated from public sources on 26 Aug 2016.

Judgments

There are no filed judgements as of 26 Aug 2016.

Summary of Mortgages, Charges & Satisfactions

Total number of Mortgages or Charges registered:	2
Total number of unsatisfied Mortgages or Charges:	2

Total number of fully satisfied Mortgages or Charges: 0
 Date of most recent Mortgage or Charge: 1993
 Date of Most Recent Satisfaction: -

Unsatisfied Mortgages or Charges (most recent 100)			
Details of Mortgage or Charge number 1 of 2			
Charge Type:	Mortgage	Date Created:	1992
Date Registered:	-	Person Entitled:	Barclays Bank PLC
Amount Secured:	-	Status:	Unsatisfied
Description of Amount:	-		
Description:	-		
Property Description:	-		
Details of Mortgage or Charge number 2 of 2			
Charge Type:	Debenture	Date Created:	1993
Date Registered:	-	Person Entitled:	National Westminster Bank PLC
Amount Secured:	-	Status:	Unsatisfied
Description of Amount:	-		
Description:	-		
Property Description:	-		

Legal Filing Summary

Registered Number 434567

All public notice information has been obtained in good faith from the appropriate public sources.

Current Principals

Mrs Lauren Franklyn:

Position Chairman
 Date Appointed 05 Jan 2016
 Address 7 Hill St , Birmingham , B5 4UN , UNITED KINGDOM
 Date of Birth Aug 1968
 Nationality British

No other current associations

Miss Julie anmol Whittaker:



Position Vice Chairman
 Date Appointed 12 Oct 2009
 Position Director
 Date Appointed 25 Sep 2006
 Position Company Secretary
 Date Appointed 25 Oct 1996
 Date of Birth Feb 1953

Other Current Associations

Company Name	Date Appointed
DNB SAMPLE COMPANY 9999 LTD	25 Apr 2012
D & B SAMPLE SUBSIDIARY CO LTD	31 Dec 1995

Previous Associations

Company Name	Date Appointed	Date Resigned
D & B SAMPLE HOLDING CO LTD	Before 1991	04 Jan 2016

-  favourable out of business
-  unfavourable out of business

Mr Guy Jacques Pierot (Appointed 01 Oct 2010, Resigned 25 May 2016)

Date of Birth Nov 1967
Date Appointed 01 Oct 2010

No other current associations

Ownership

Share Holder Name	Voting Percentage
Miss. Julie anmol Whittaker	20 %
Lauren Franklyn	20 %

Parent Company

Immediate Parent

Company Name D & B SAMPLE HOLDING CO LTD
D-U-N-S® Number 02-330-8356
Interest 60%

Branches

D & B SAMPLE CO LTD has 1 branch(es) or division(s)

Address
D & B SAMPLE CO LTD, LONGCROSS COURT, 47 NEWPORT ROAD, CARDIFF, CF24 0AD, SOUTH GLAMORGAN

Legal Structure

Legal Form Private limited company
Date Started 1984
Date of Registration 01 Nov 1984
Registered Number 434567
Registered office MARLOW INTERNATIONAL PARKWAY, MARLOW BUCKINGHAMSHIRE SL7 1AJ
Summary Issued Capital 5,211,000 divided into 5,000,000 Ordinary shares of 1 each, 211,000 Preference shares of 1 each,

Operations

Source	Activity Code Type	Code	Activity Description
D&B Sourced	UK SIC 2007	62090	Other information technology service activities
D&B Sourced	UK SIC 2007	82990	Other business support service activities n.e.c.
D&B Sourced	US SIC 1972	7379	COMPUTER SERVICES
D&B Sourced	US SIC 1972	7399	MISCELLANEOUS BUSINESS SERVICES

The provision of data archiving and backup services and software installation services

Other Operating Details

Employees 1,210

Banks

Name	Address	Bank Sort Code
Barclays Bank PLC	1 Churchill Place, Canary Wharf, London, UK	20-00-50

Financial Summary

	Fiscal Consolidated GBP 31 Dec 2015 (000's)	Fiscal Consolidated GBP 31 Dec 2014 (000's)	Fiscal Consolidated GBP 31 Dec 2013 (000's)
Sales Turnover	200,253	202,540	200,073
Profit / (Loss) Before Taxes	3,587	5,563	5,656

Equity Shareholders Funds	24,459	19,866	18,785
Tangible Net Worth	14,128	9,165	7,473
Total Fixed Assets	15,871	16,688	18,550
Total Assets	84,616	91,602	87,970
Total Current Assets	68,745	74,914	69,420
Total Current Liabilities	52,933	64,202	64,203
Net Current Assets (Liabilities)	15,812	10,712	5,217
Long Term Debt	7,224	7,534	4,982
Employees**	1,210	1,255	1,314

(** not in 000's)

Profit And Loss Accounts

	Fiscal Consolidated GBP 31 Dec 2015 (000's)	Fiscal Consolidated GBP 31 Dec 2014 (000's)
Net Sales	200,253	202,540
Cost of sales	186,002	189,326
Gross Profit / (loss)	14,251	13,214
General Expenses	10,518	8,581
Net Operating Income	3,733	4,633
Interest receivable / non group interest	99	4,007
Other financial income	73	71
Total Financial Income	172	4,078
Interest Payable	-	3,148
Other Group Financial Expenses	318	-
Total Financial Expenses	318	3,148
Profit / (Loss) Before Taxes	3,587	5,563
Corporation Tax	582	798
Prior Adjustment of corporation tax	85	284
Total Corporation Tax	667	1,082
Deferred Taxation	159	183
Total Other Tax	111	129
Profit / (Loss) After Taxes	2,809	4,352
Net Income	2,809	4,352
Dividends	0	0
Retained Profit for the year	2,809	4,352
Reconciliation		
Retained Earnings at start of year	14,685	12,143
Retained Profit for the year	2,809	4,352
Other Additions	1,192	14
Other deductions	-	3,271
Retained Earnings at end of year	18,686	13,238
NOTES		
Payroll	52,944	52,721
Depreciation	1,113	1,168
Directors Remuneration**	1,446,000	981,000
Audit Fee **	95,000	93,000
Number of Employees**	1,210	1,255
Auditors Remuneration**	95,000	93,000

(** not in 000's)

Balance Sheet

	Fiscal Consolidated GBP 31 Dec 2015	Fiscal Consolidated GBP 31 Dec 2014

	(000's)	(000's)
FIXED ASSETS		
Other Intangibles	10,331	10,701
Total Intangible Assets	10,331	10,701
Land & Buildings	5,015	5,363
Fixtures & Equipment	525	624
TANGIBLE FIXED ASSETS	5,540	5,987
Total Fixed Assets	15,871	16,688
CURRENT ASSETS		
Other	70	-
Stock & work in progress	70	-
Cash at bank / in hand	15,128	17,234
Trade Debtors	45,963	51,138
Other receivables	1,894	1,705
Prepayments	3,039	3,339
Tax recoverable	2,651	1,498
Total Current Assets	68,745	74,914
CURRENT LIABILITIES		
Trade Creditors	42,692	45,286
Accruals / Deferred Income	5,239	12,109
Tax & Social Security	128	83
Amounts due to group companies	476	1,255
Other Current Liabilities	4,398	5,469
Total Current Liabilities	52,933	64,202
Net Current Assets (Liabilities)	15,812	10,712
Total Assets less Current Liabilities	31,683	27,400
LONG-TERM LIABILITIES		
Other long term liabilities	7,224	7,534
Total Long Term Liabilities	7,224	7,534
Net Assets	24,459	19,866
Net Worth / Shareholders Funds		
Issued Share Capital	5,211	5,211
Reserves	562	1,417
Retained Earnings / Profit & Loss Account	18,686	13,238
Equity Shareholders Funds	24,459	19,866
Tangible Net Worth	14,128	9,165
Notes to the Balance Sheet		
Highest Paid Director **	555,000	529,000
Guarantees given to pay off indebtedness	No	No
Operating Lease Commitments Plant & Machinery (or other)	1,016	1,121
Total Operating Lease Commitments	1,016	1,121
Market value of pension scheme assets	54,295	59,047

(** not in 000's)

AUDITORS/REGISTRARS:

AUDITORS
Ernst & Young LLP, 1 More London Pl, LondonSE1 2AF

Key Financial Ratios

	31 Dec 2015	31 Dec 2014
Profitability		

Profit Margin (%)	1.8	2.7
Financial Status		
Acid Test (x)	1.3	1.2
Current Ratio (x)	1.3	1.2
Solvency Ratio (%)	425.8	782.7
Fixed Assets/Net Worth (%)	39.2	65.3
Asset Utility		
Stock Turnover Rate	2,860.8	-
Collection Period (days)	83.8	92.2

⊖ Growth Rates

	2015 vs 2014
Turnover	(1.13)
Gross Profit	7.85
Net Operating Profit	(19.43)
Profit Before Tax	(35.52)
Profit After Tax	(35.45)
Net Profit for the year	(35.45)
Number of Employees	(3.59)
Total Intangible Assets	(3.46)
Current Assets	(8.23)
Total Assets	(8.18)
Current Liabilities	(17.55)
Net Current Assets (Liabilities)	47.61
Total Assets less Current Liabilities	15.63
Long Term Liabilities	(4.11)
Net Assets	23.12

⊖ Financial Notes / Opinions

Year	Unfavourable	Financial Notes / Opinions
31 Dec 2015	No	Extract from the Auditor's Report :- Disagreement about accounting treatment. Included in debtors shown on the balance sheet is an amount of 50,000 pounds due from a debtor which has ceased trading. The Company has no security for this debt. On the basis that no security has been obtained and no cash has been received on the debt, in our opinion the Company should make a full provision for impairment of 50,000 pounds, reducing profit before taxation for the year and net assets at 31 December 2015 by that amount. In our opinion, except for the effects of the matter referred to above, the accounts give a true and fair view.
31 Dec 2014	No	-
31 Dec 2013	No	-

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